

# Consistent pricing of Standard and Other CSAs: different accounting viewpoints

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Marcus Evans Conference, Derivatives Funding and Valuation, September 23<sup>th</sup>-25<sup>th</sup>, 2013, London



PUBLIC

# Executive summary

## 1. Classic Pricing Theory

- Interest rate ambiguities
- Difficulties with market “basis”

## 2. SCSA Pricing Theory

- Consistent mono-currency and cross-currency markets of hedges with OIS discounting
- Offshore/Onshore basis

## 3. Credit and Funding Extensions

- CVA, DVA, FVA
- CDS-Bond basis

# Part 1 : Classic Pricing Theory

# Classic Theory (1/9): Risk-Neutral Measure (1/2)

- A price diffuses in real world probability space as:
 
$$dV(t) = \sum_i \Sigma_i^V(t) dB_i(t) + \mu^V(t) dt$$
- There exists  $j=1, \dots, d$  hedge instruments:
 
$$dA_j(t) = \sum_i \Sigma_i^{A_j}(t) dB_i(t) + \mu^{A_j}(t) dt$$

$$\Sigma_i^V(t) = \sum_j h_j(t) \Sigma_i^{A_j}(t)$$

$$h_j(t) = \sum_k Q_{j,k}(t) \Sigma_k^V(t)$$
- The hedged products diffuses as:
 
$$dV(t) - \sum_j h_j(t) dA_j(t) = \left( \mu^V(t) - \sum_j h_j(t) \mu^{A_j}(t) \right) dt$$
- There should be no arbitrage:
 
$$dV(t) - \sum_j h_j(t) dA_j(t) = r(t) \left( V(t) - \sum_j h_j(t) A_j(t) \right) dt$$
- Hence:
 
$$\mu^V(t) = r(t)V(t) dt + \sum_j h_j(t) (\mu^{A_j}(t) - r(t)A_j(t)) dt$$

## Classic Theory (2/9): Risk-Neutral Measure (2/2)

- Can be rewritten:

$$dV(t) = \sum_i \Sigma_i^V(t) dB_i^*(t) + r(t)V(t) dt$$

$$dB_i^*(t) = dB_i(t) + \sum_j Q_{j,i}(t) (\mu^{A_j}(t) - r(t)A_j(t)) dt$$

- $B^*$  doesn't depend on  $V$ !
- Change of probability measure where  $B^*$  is a Brownian motion: risk-neutral probability

- $V(t)e^{-\int_t^T r(s) ds}$  is a martingale, hence 
$$V(t) = \mathbb{E} \left[ \sum_{\phi} \phi e^{-\int_t^T r(s) ds} \right]$$

# Classic Theory (3/9): Mono-Currency Market

- Liquid Zero-Coupon Bond

- LIBOR textbook formula: 
$$L(t; T_1, T_2) = \frac{1}{T_2 - T_1} \left( \frac{P(t, T_1)}{P(t, T_2)} - 1 \right)$$

- one interest rate curve per currency
- no remaining degree of freedom, everything is mark to market
- Theory consistent with independent markets in each currency, but...

# Classic Theory (4/9): Cross-Currency Markets (1/2)

- One cannot fit both foreign swaps and cross-currency swaps with one single foreign curve
- One then distinguishes one discount curve and one projection curve: foreign zero-coupon bond are not supposed to be liquid anymore!
  - Only domestic zero-coupon bonds supposed to be liquid
  - Foreign bank accounts are defined by currency parity:
    - Foreign bank accounts  $e^{\int^t r_f(s) ds}$  are assets
    - Then  $X_{f/d}(t)e^{\int^t (r_f(s) - r_d(s)) ds}$  are martingales
    - Hence FX drift in risk-neutral probability
$$dX_{f/d}(t) = -(r_f(t) - r_d(t)) dt + [\dots] d\vec{B}(t)$$

## Classic Theory (5/9): Cross-Currency Markets (2/2)

- How are computed foreign forward LIBOR?
  - Take the standalone mono-currency curve as projection curve? Not consistent in the classical theory, but finally close to the currency buckets theory
  - Calibrate simultaneously the discount and the projection curves to fit xccy and monoccy swaps? Consistent in the classical theory, finally close to case of non-deliverable currency
- Can you accept different pricing hypothesis for mono-ccy and xccy? What about mono-ccy swaps hedges for xccy swaps: priced as in mono-ccy or as in xccy?
- What is the free bank account rate if it depends on your choice for domestic currency?



## Classic Theory (6/9): Tenor Basis

- **Basis swaps between OIS, LIBOR/1M, LIBOR/3M, LIBOR/6M, LIBOR/12M: one needs to introduce one projection curve per index**
- **Zero-coupon bonds are not supposed to be liquid anymore in any currency!**
- **Again, what is the discount curve to be used?**

# Classic Theory (7/9): Counterparty Default Risk

- Different default risks for different banks come with different funding rates for each bank. The standard pricing theory using a risk-free rate for bank account can't fit reality!
- Two strategies to mitigate default risk
  - Use Credit Support Annex
  - Price and risk managed default risk in (residual) unsecured positions

# Classic Theory (8/9): One Currency

- **Keeping the Standard Pricing Theory, the only hypothesis that has a chance to be globally consistent is:**
  - Impose a Standard CSA in one currency, e.g. USD, for whatever product
  - Consistent pricing methodology imposed to anyone is then to suppose one bank account in USD remunerated at market overnight rate
- **One can then omit the CSA formula and can simply recycle the usual pricing mechanics**
- **Hard to believe:**
  - In practice, everybody knows bank accounts in various banks and currencies are not consistent with the preceding hypothesis
  - One could not run his simpler mono-currency swap market with Standard CSA in its related currency, ignoring other currencies

# Classic Theory (9/9): Conclusion

- ⇒ Risk-free rate concept anymore accurate enough
  - ⇒ Risk-free rate based on strong hypothesis of market in stable equilibrium state, resulting somehow weak theory
  - ⇒ Need to re-think the hypothesis of the theory, still using the same hedging ideas
- ⇒ Translation:
- ⇒ Risk-free rate : SCSA remuneration rate
  - ⇒ Fair value : Benchmark values (TOTEM, Collateral margin calls, live trades)

## Part 2 : Standard CSA Pricing

# Standard CSA Theory (1/12): Introduction

- **Standard CSA in each currency separately for each mono-currency market**
- **Standard CSA in USD for cross-currency trades**
- **Possible to net collateral flows avoiding Herstatt effect**
- **Re-hypothecation of collateral**
- **How can this be consistent?**
  - From the collateral pricing paradigm, we see that the bank account disappears from pricing result (but still convexity effects)
  - Isn't it possible to build a theory directly without bank account?

# Standard CSA Theory (2/12): Heuristics

- We consider only products with Standard CSA in currency buckets: for derivatives to be manufactured by banks, and for liquid instruments used as hedges for those derivatives
- When pricing a derivative, cash posted in hedges collaterals will emulate the usual bank account, and compensates the collateral of the derivative
- Any product is a position to market risk only, not an investment
  - e.g. if one buys a zero-coupon bond at a given price, the counterparty immediately has to post back the price as collateral: there is no cash transfert at inception! Only margin calls depending on market moves
- Instead of using currency parity, we use tomorrow-next contracts
- SCSA solve all ambiguities about discounting

# Standard CSA Theory (3/12): Changes in Pricing Theorem (1/2)

- **For a chosen domestic currency 'd', there exists a probability space called risk-neutral, such that:**

- The domestic value of a product with SCSA in domestic currency diffuses like:
- The spot exchange rate for a foreign currency 'f' diffuses like:
- The foreign value of an product with SCSA in a foreign currency 'f' diffuses like:

$$d A_d(t) = \vec{\Sigma}_{A_d}(t) \cdot d \vec{B}_d(t) + r_d(t) A_d(t) dt$$

$$\frac{d X_{f/d}(t)}{X_{f/d}(t)} = \vec{\sigma}_{X_{f/d}}(t) \cdot d \vec{B}_d(t) - y_{f/d}(t) dt$$

$$d X_{f/d}(t) A_f(t) = X_{f/d}(t) \left( \vec{\Sigma}_{A_f}(t) + A_f(t) \vec{\sigma}_{X_{f/d}}(t) \right) \cdot d \vec{B}_d(t) + (r_f(t) - y_{f/d}(t)) X_{f/d}(t) A_f(t) dt$$

Notations: Explicit the lambda

- Overnight Rate in currency 'c':
- Tom-Next spread defined at time 't':
  - Pay at time t+dt
  - Receive at time t+dt

$$\frac{y_{f/d}(t)}{X_{f/d}(t + dt)}$$



# Standard CSA Theory (4/12): Changes in Pricing Theorem (2/2)

- No « bank account » or « default-free counterparty » or « defaultable average counterparty » with kind of « risk-free rate »
  - No need for stable equilibrium of market hypothesis: weaker hypothesis
- No constraint between overnight rates of different currencies because of cross-currency swaps, instead we have introduced the actively traded « tom-next » contract
- No liquid zero-coupon bonds
- Not one numéraire, instead martingales are built depending on the currency of the SCSA:
  - Domestic SCSA:  $A_d(t)e^{-\int^t r_d(s) ds}$
  - Foreign SCSA:  $X_{f/d}(t)A_f(t)e^{-\int^t r_f(s) ds + \int^t y_{f/d}(s) ds}$

# Standard CSA Theory (5/12): HJM Framework extended to SCSA

- As a concrete example, HJM framework can be extended with:
  - Gaussian dynamic of forward Overnight Rates in all currencies
  - Gaussian dynamic of instantaneous forward rates in cross-currency discount curves
  - Gaussian dynamic of forward LIBOR in all currencies
  - Lognormal dynamic of spot exchange rates
- Rather “different” than “complex”, markets uses more complex maths

# Standard CSA Theory (6/12): HJM Formula

$$\begin{aligned}
 dr_c(t, T) &= \bar{\Sigma}_{r_c}(t, T) \cdot d\bar{B}(t) + \mu_{r_c}^d(t, T) dt \\
 dr_{f/d}(t, T) &= \bar{\Sigma}_{r_{f/d}}(t, T) \cdot d\bar{B}(t) + \mu_{r_{f/d}}^d(t, T) dt \\
 \frac{dX_{f/d}(t)}{X_{f/d}(t)} &= \bar{\sigma}_{X_{f/d}}(t) \cdot d\bar{B}(t) + \nu_{X_{f/d}}^d(t) dt \\
 dL_{c,X}(t, T_F) &= \bar{\Sigma}_{L_{c,X}}(t, T_F) \cdot d\bar{B}(t) + \mu_{L_{c,X}}^d(t, T_F) dt
 \end{aligned}$$

$$\begin{aligned}
 \mu_{r_c}^d(t, T) &= \bar{\Sigma}_{r_c}(t, T) \cdot \int_t^T \bar{\Sigma}_{r_c}(t, u) du \\
 \mu_{r_f}^d(t, T) &= \bar{\Sigma}_{r_f}(t, T) \cdot \left( \int_t^T \bar{\Sigma}_{r_f}(t, u) du - \bar{\sigma}_{X_{f/d}}(t) \right) \\
 \mu_{r_{f/d}}^d(t, T) &= \bar{\Sigma}_{r_{f/d}}(t, T) \cdot \left( \int_t^T \bar{\Sigma}_{r_{f/d}}(t, u) du - \bar{\sigma}_{X_{f/d}}(t) \right) \\
 \nu_{X_{f/d}}^d(t) &= -y_{f/d}(t) = -(r_{f/d}(t) - r_d(t)) \\
 \mu_{L_d(\cdot, T_F)}^d(t) &= \bar{\Sigma}_{L_d(\cdot, T_F)}(t) \cdot \int_t^T \bar{\Sigma}_{r_d}(t, u) du \\
 \mu_{L_f(\cdot, T_F)}^d(t) &= \bar{\Sigma}_{L_f(\cdot, T_F)}(t) \cdot \left( \int_t^T \bar{\Sigma}_{r_f}(t, u) du - \bar{\sigma}_{X_{f/d}}(t) \right)
 \end{aligned}$$

# Standard CSA Theory (7/12): Convexity (1/5)

- **With HJM we have set the dynamic for:**
  - All mono-currency overnight and LIBOR indices with SCSA in local currency
  - All foreign exchange rates against domestic currency
  - All foreign discount factors with SCSA in domestic currency
- **The following should be computed from the SCSA theory with the above dynamic:**
  - Forward overnight or LIBOR indices with SCSA in non-local currency, including foreign indices with SCSA in domestic currency as for liquid cross-currency swaps
  - Discount factors in any currency with SCSA in non-local which is not domestic currency

| Free and Constrained quantities |     | Discount |        |       | Forward Overnight |       |        | Forward LIBOR |        |        |
|---------------------------------|-----|----------|--------|-------|-------------------|-------|--------|---------------|--------|--------|
|                                 |     | USD      | GBP    | EUR   | USD               | GBP   | EUR    | USD           | GBP    | EUR    |
| SCSA                            | USD | Free     | Free   | Free  | Free              | Const | Constr | Free          | Constr | Constr |
|                                 | GBP | Constr   | Free   | Const | Constr            | Free  | Constr | Constr        | Free   | Constr |
|                                 | EUR | Constr   | Constr | Free  | Constr            | Const | Free   | Constr        | Constr | Free   |

# Standard CSA Theory (8/12): Convexity (2/5)

- **Expectation:**  $X_{f/d}(t)P_{f/d}(t, T_P)L_{f/d}(t, T_F) = \mathbb{E} \left[ X_{f/d}(T_P)L_{f/d}(t, T_F)e^{-\int_0^{T_P} r_d(s) ds} \right]$

- **Related known expectations:**

$$X_{f/d}(t)P_f(t, T_P)L_f(t, T_F) = \mathbb{E} \left[ X_{f/d}(T_P)L_{f/d}(t, T_F)e^{-\int_0^{T_P} (r_f(s) - y_{f/d}(s)) ds} \right]$$

$$X_{f/d}(t)P_f(t, T_P) = \mathbb{E} \left[ X_{f/d}(T_P)e^{-\int_0^{T_P} (r_f(s) - y_{f/d}(s)) ds} \right]$$

$$X_{f/d}(t)P_{f/d}(t, T_P) = \mathbb{E} \left[ X_{f/d}(T_P)e^{-\int_0^{T_P} r_d(s) ds} \right]$$

- **Useful related martingales:**

$$M_1(t) = X_{f/d}(t)P_f(t, T_P)L_f(t, T_F)e^{-\int_0^t (r_f(s) - y_{f/d}(s)) ds}$$

$$M_2(t) = X_{f/d}(t)P_f(t, T_P)e^{-\int_0^t (r_f(s) - y_{f/d}(s)) ds}$$

$$M_3(t) = X_{f/d}(t)P_{f/d}(t, T_P)e^{-\int_0^{T_P} r_d(s) ds}$$

$$X_{f/d}(t)P_{f/d}(t, T_P)L_{f/d}(t, T_F) = \mathbb{E} [F(T_P)]$$

- **Then:**

$$F(t) = \frac{M_1(t)M_3(t)}{M_2(t)}$$

- **Where:**

# Standard CSA Theory (9/12): Convexity (3/5)

- **Denoting:**

$$\frac{dF(t)}{F(t)} = \vec{\sigma}(t) d\vec{B}(t) + \mu(t) dt$$

- **We get:**

$$\mu(t) = (\vec{\sigma}_{M_1}(t) - \vec{\sigma}_{M_2}(t)) \cdot (\vec{\sigma}_{M_3}(t) - \vec{\sigma}_{M_2}(t))$$

$$\frac{dM_i(t)}{M_i(t)} = \vec{\sigma}_{M_i}(t) \cdot d\vec{B}(t) + \mu_{M_i}(t) dt$$

$$\vec{\sigma}_{M_1}(t) = \vec{\sigma}_{M_2}(t) + \vec{\sigma}_{L_f(\cdot, T_F)}(t)$$

$$\vec{\sigma}_{M_2}(t) = \vec{\sigma}_{X_{f/d}}(t) + \vec{\sigma}_{P_f(\cdot, T_P)}(t)$$

$$\vec{\sigma}_{M_3}(t) = \vec{\sigma}_{X_{f/d}}(t) + \vec{\sigma}_{P_{f/d}(\cdot, T_P)}(t)$$

$$\mu(t) = \vec{\sigma}_{L_f(\cdot, T_F)}(t) \cdot \left( \vec{\sigma}_{P_{f/d}(\cdot, T_P)}(t) - \vec{\sigma}_{P_f(\cdot, T_P)}(t) \right)$$

- **Hence:**

$$\mu(t) = -(T_P - t) \rho_{L_f, z_{f/d}} \sigma_{L_f} \Sigma_{z_{f/d}}$$

- **Supposing siml**  $\frac{dF(t)e^{-\int^t \mu(u) du}}{F(t)e^{-\int^t \mu(u) du}} = e^{-\int^t \mu(u) du} \vec{\sigma}(t) d\vec{B}(t)$

- **Finally:**

$$F(t) = \mathbb{E} \left[ F(T_P) e^{-\int^{T_P} \mu(u) du} \right]$$

$$\mathbb{E} [F(T_P)] = F(t) e^{\int^{T_P} \mu(u) du}$$

## Standard CSA Theory (10/12): Convexity (4/5)

$$L_{f/d}(t) = L_f(t) e^{-\frac{(T_P-t)^2}{2} \rho_{L_f, z_{f/d}} \sigma_{L_f} \Sigma_{z_{f/d}}}$$

- **LIBOR: 5%**
- **LIBOR log vol: 15%**
- **Basis normal vol: 0.1%**
- **Correlation: { -25%; 0%; 25% }**
- **Expiry: 10y**
  
- **Corrected LIBOR: { 0.94 bp; 0 bp; -0.94 bp }**

# Standard CSA Theory (11/12): Convexity (5/5)

- **Simple rules when ignoring convexity effects:**
  - Forward overnight, LIBOR and exchange rates are independent of the SCSA currency
  - Prices got from:
    - Compute payoffs with mono-currency forward rates
    - Convert in SCSA currency with forward exchange rates
    - Discount with overnight rate of SCSA currency
- **Convexity effects induce more market flexibility**
  - Without convexity, cross-currency OIS and cross-currency LIBOR basis swap spreads would be redundant market data
  - With convexity, those two basis spreads are not redundant



# Standard CSA Theory (12/12): BRL Market

- BRL overnight rate: CDI
- Liquid instruments:
  - Onshore:
    - DI Futures: give onshore CDI projection curve
    - US Dollar Futures and DDI Futures: give USD discount curve funded at CDI
  - Offshore:
    - NDF: give BRL discount curve funded at FedFund
    - IRS: give offshore CDI projection curve
- Compared to EUR or GBP case, we add:
  - An offshore CDI projection curve, as if convexity on top of onshore CDI projection curve was mark to market
  - A USD discount curve funded at CDI, as if convexity on top of the discount rate deduced from BRL discount curve funded at FedFund was mark to market
- Remarks:
  - No need for virtual USB or BRD currency
  - No need for virtual USD/CDI/1D index

## Part 3 : Credit and Funding Extensions

# Introduction

- ❑ Legacy CSA with collateral were defined to reduce credit risk without adding complexity to pricing
- ❑ Today, the impact of collateral specificities is material
- ❑ Two routes:
  1. Develop complex pricing mechanics to price legacy CSA features
  2. Simplify legacy CSA features to get the initial objective: reduce credit risk without adding pricing complexity

## CVA And DVA Extensions (1/3)

- **Suppose a cash collateral but not necessarily full (one-way CSA, thresholds, etc...)**
- **Pricing formula as deviation from SCSA case**
- **In this set-up, products with full cash collateral are the rule, other products “anomalies”! The issue is not when a product has a collateral and needs to raise/hold cash for it, the issue is when a product has not a full cash collateral!**

## Risk-free Rate Viewpoint

$$V_d(t_0) = V_{SCSA,d}(t_0) - CVA(t_0) + DVA(t_0)$$

$$CVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r_{SCSA/d}(s) ds} 1_{V_d(t) > 0} \lambda_{cp}(t) L_{cp}(V_{SCSA,d}(t) - C_d(t)) dt$$

$$DVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r_{SCSA/d}(s) ds} 1_{V_d(t) < 0} \lambda_{us}(t) L_{us}(C_d(t) - V_{SCSA,d}(t)) dt$$

$$\mathcal{P}_{\text{Repl.}}(t_0, t) = e^{-\int_{t_0}^t (1_{V_d(s) > 0} \lambda_{cp}(s) L_{cp} + 1_{V_d(s) < 0} \lambda_{us}(s) L_{us}) ds}$$

$$\mathcal{P}_{SCSA}(t_0, t) = e^{-\int_{t_0}^t (\lambda_{cp}(s) + \lambda_{us}(s)) ds}$$

## Pure FVA Viewpoint

$$V_d(t_0) = V_{SCSA,d}(t_0) - CVA(t_0) + FVA(t_0) + CoVA(t_0)$$

$$CVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} 1_{V_d(t) > 0} \lambda_{cp}(t) L_{cp} (V_{SCSA,d}(t) - C_d(t)) dt$$

$$CoVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} (r_{SCSA/d}(t) - r_{C/d}(t)) C_d(t) dt$$

$$FVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} (r_{SCSA/d}(t) - r_{F/d}(t)) (V_{SCSA,d}(t) - C_d(t)) dt$$

$$r'_d(t) = r_{C/d}(t) \frac{C_d(t)}{V_{SCSA,d}(t)} + r_{F/d}(t) \frac{V_{SCSA,d}(t) - C_d(t)}{V_{SCSA,d}(t)}$$

$$\mathcal{P}_{\text{Repl.}}(t_0, t) = e^{-\int_{t_0}^t 1_{V_d(s) > 0} \lambda_{cp}(s) L_{cp} ds}$$

$$\mathcal{P}_{\text{SCSA}}(t_0, t) = e^{-\int_{t_0}^t \lambda_{cp}(s) ds}$$

## CDS-Bond Basis Viewpoint

$$V_d(t_0) = V_{SCSA,d}(t_0) - CVA(t_0) + DVA(t_0) + CoVA(t_0) + BasisFVA(t_0)$$

$$CVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} \mathbf{1}_{V_d(t) > 0} \lambda_{cp}(t) L_{cp} (V_{SCSA,d}(t) - C_d(t)) dt$$

$$DVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} \mathbf{1}_{V_d(t) < 0} \lambda_{us}(t) L_{us} (C_d(t) - V_{SCSA,d}(t)) dt$$

$$CoVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} (r_{SCSA/d}(t) - r_{C/d}(t)) C_d(t) dt$$

$$BasisFVA(t_0) = \mathbb{E} \int_{t_0}^{\infty} \mathcal{P}(t_0, t) e^{-\int_{t_0}^t r'_d(s) ds} (r_{SCSA/d}(t) - (r_{F/d}(t) - \lambda_{us}(t) L_{us})) (V_{SCSA,d}(t) - C_d(t)) dt$$

$$r'_d(t) = r_{C/d}(t) \frac{C_d(t)}{V_{SCSA,d}(t)} + (r_{F/d}(t) - \lambda_{us}(t) L_{us}) \frac{V_{SCSA,d}(t) - C_d(t)}{V_{SCSA,d}(t)}$$

$$\mathcal{P}_{Repl.}(t_0, t) = e^{-\int_{t_0}^t (\mathbf{1}_{V_d(s) > 0} \lambda_{cp}(s) L_{cp} + \mathbf{1}_{V_d(s) < 0} \lambda_{us}(s) L_{us}) ds}$$

$$\mathcal{P}_{SCSA}(t_0, t) = e^{-\int_{t_0}^t (\lambda_{cp}(s) + \lambda_{us}(s)) ds}$$

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