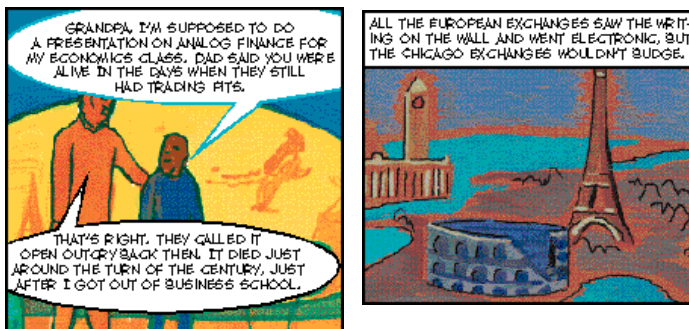


# 2

## Mechanics of futures markets



*The recovery in profitability has been amazing following the reorganisation, leaving Barings to conclude that it was not actually terribly difficult to make money in the securities business.*

—Peter Baring

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## Overview

- Background
- Specification – what, how much, when, where
- Convergence – futures price to spot
- Daily settlement and margins – payments to broker reduce credit risk
- Newspaper quotes
- Delivery
- Types of traders and types of orders
- Regulation
- Accounting and tax
- Forward vs. futures contracts

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## Background

### Exchanges

#### US

- Chicago Board of Trade
- Chicago Mercantile Exchange

#### European

- London International Financial Futures and Options Exchange
- Eurex
- Euronext

#### Other

- Bolsa de Mercadorias y Futuros (Brazil)
- Tokyo International Financial Futures Exchange (Japan)
- Singapore International Monetary Exchange (Singapore)
- Sydney futures exchange (Australia)

### E.g. corn future

- Chicago Board of Trade (CBOT)
- March 5th, NYC investor calls a broker: “buy 5,000 bushels for delivery in July”
- Broker passes the instructions to a trader (on the floor)
- Kansas investor instructs broker to sell 5,000 bushels
- Price agreed on the floor is the July corn *futures price*

### Jargon

- NYC has a *long futures position*
- KC has a *short futures position*

### Supply and demand

More traders wish to  $\left\{ \begin{array}{l} \text{buy} \\ \text{sell} \end{array} \right\}$  than  $\left\{ \begin{array}{l} \text{sell} \\ \text{buy} \end{array} \right\}$ , then the price goes  $\left\{ \begin{array}{l} \text{up} \\ \text{down} \end{array} \right\}$ ;  
 which discourages  $\left\{ \begin{array}{l} \text{buyers} \\ \text{sellers} \end{array} \right\}$  and encourages  $\left\{ \begin{array}{l} \text{sellers} \\ \text{buyers} \end{array} \right\}$   
 ⇒ balance between buyers and sellers is maintained

### Closing Positions

- Majority of contracts do not lead to delivery
- Most positions are *closed out* by entering into an opposite position
- e.g.  $\left\{ \begin{array}{l} \text{NYC} \\ \text{Kansas} \end{array} \right\}$  would go  $\left\{ \begin{array}{l} \text{short} \\ \text{long} \end{array} \right\}$  July corn on April 20
- For both, gain or loss given by change in futures price between 5/3 and 20/4
- Delivery rare – however possible ⇒ convergence of future to spot

### Futures Contracts

- Available on a wide range of underlyings
- Exchange traded
- Specifications for delivery need to be defined:
  - *What* (+ how much)
  - *Where* &
  - *When*
- Settled daily

## Specification

### Asset

- Variable grades for OJ, lumber, corn, so
  - specify grade
  - price adjustment
- Financial assets mostly unambiguous
- However Treasury instruments
  - Treasury bond – “any US T bond  $T > 15$  yrs, not callable within 15 yrs”
  - Treasury bill – “any US T bill  $6.5 < T < 10$  yrs”
- Formula for price adjustments  $f\left(\begin{array}{l} \text{coupon} \\ c \end{array}, \begin{array}{l} \text{maturity} \\ T \end{array}\right)$  (Chapter 6)

### Contract size

- Exchange chooses: if too
  - big – can't hedge small exposure
  - small – per contract transaction costs
- Size tailored to user
  - T bonds on CBOT \$100,000
  - Agricultural product \$20,000
  - Mini Nasdaq 100 on CME 20×index (cf. 100×index)

### Delivery arrangements

- Spec'd by exchange
- Price adjustment reflects location

### Delivery months

- Contract referred to by month e.g. July corn
- Delivery can be subinterval or whole month
- Months contract specific
- E.g. corn on CBOT: March, May, July, Sept., Dec.
- Trades on closest and additional months
- Trading stops < last delivery day

### Price quotes

- Smallest unit for quotes and min price movement
  - oil NYME \$0.01
  - Treasury bond/bill CBT \$  $\frac{1}{32}$

### Price and position limits

- Prevent / reduce market manipulation by speculators by imposing limits on
  - price moves
  - positions
- Price moves  $\left\{ \begin{matrix} \text{up} \\ \text{down} \end{matrix} \right\}$  by daily price movement, contract is *limit*  $\left\{ \begin{matrix} \text{up} \\ \text{down} \end{matrix} \right\}$
- *Limit move*, move (u or d) equal to daily price movement
- → trading stops
- Controversial

## Convergence of futures to spot

- Hull Figure 2.1, page 26

Figure

Code

Output

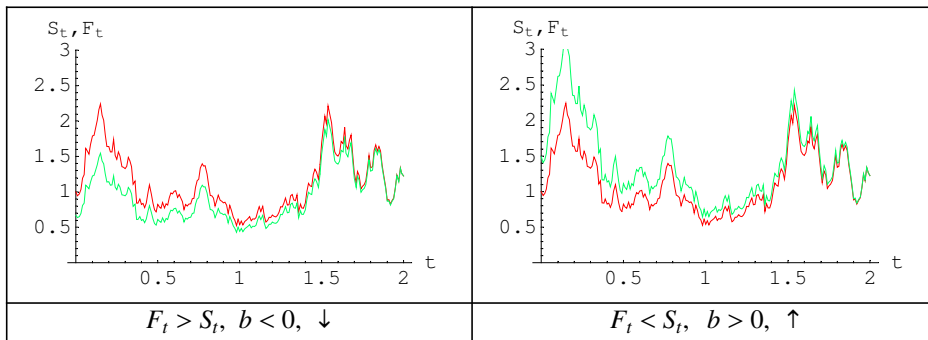


Figure 2.1: Relationship between **future price** and **spot price** as delivery period is approached. E.g. gold (lhs) and oil (rhs).

- Situations in which patterns observed in Chapter 5
- If at delivery futures price is  $\begin{cases} \text{above} \\ \text{below} \end{cases}$  spot, i.e.  $\begin{cases} F_T > S_T \\ F_T < S_T \end{cases}$  then arb opp is
  - $\begin{cases} \text{short} \\ \text{go long} \end{cases}$  future (zero cost)
  - $\begin{cases} \text{buy} \\ \text{sell} \end{cases}$  asset (for  $S_T$ )
  - $\begin{cases} \text{deliver} \\ \text{receive} \end{cases}$  underlying ( $\begin{cases} \text{earning} \\ \text{at a cost of} \end{cases} F_T$ )
- Eventually, futures price will  $\begin{cases} \text{fall} \\ \text{rise} \end{cases}$  to match spot
- Prior to expiry,
  - spot can be  $\begin{cases} \text{below} \\ \text{above} \end{cases}$  future,
  - i.e.  $\begin{cases} - \\ + \end{cases}$  basis,
  - e.g.  $\begin{cases} \text{gold} \\ \text{oil} \end{cases}$ , which are  $\begin{cases} \text{investment} \\ \text{consumption} \end{cases}$  assets
  - prices related by  $\begin{cases} F = S e^{rT} \\ F = S e^{(r+u-y)T} \end{cases}$

## Margins and daily settlement

### Description

#### Purpose

- Default – one party does not honour contract
- Exchange seeks to reduce risk
- Margins minimize the possibility of a loss through a default on a contract

#### Definition

**Definition 2.1.** A *margin* is cash or marketable securities deposited by an investor with his or her broker.

#### Operation

- The balance in the margin account is adjusted to reflect daily settlement – *marking to market*
- Types
  - *Initial margin* – amount deposited when contract entered
  - *Maintenance margin* – trigger level for margin call to restore balance to initial margin
- $0 < \overbrace{[\text{maintenance margin}] < [\text{initial margin}]}^{\text{Difference is variation margin}}$
- Investor can withdraw balance in excess of initial margin

#### Details

- Brokers permit investor to earn interest, so not a cost *per se*
- When futures price changes, margin payments pass back and forth along the chain:  
 long client ↔ broker ↔ exchange ↔ broker ↔ short client
- In lieu of cash
  - T-bills @ 90% of face value
  - shares @ 50% of market value
- Margin payments bring value of contract back to zero, in effect close-out and rewrite each day
- Investor specific margin levels:
  - hedger < speculator
  - day / spread transactions < hedge
- Symmetry: same for short as for long (cf. spot)

### Example of a futures trade

#### Description

- An investor takes a long position in 2 December gold futures contracts on June 5 on COMEX

- contract size is 100 oz.
- futures price is US\$400
- initial margin is US\$2,000/contract (US\$4,000 in total)
- maintenance margin is US\$1,500/contract (US\$3,000 in total)
- Hull page 27-28

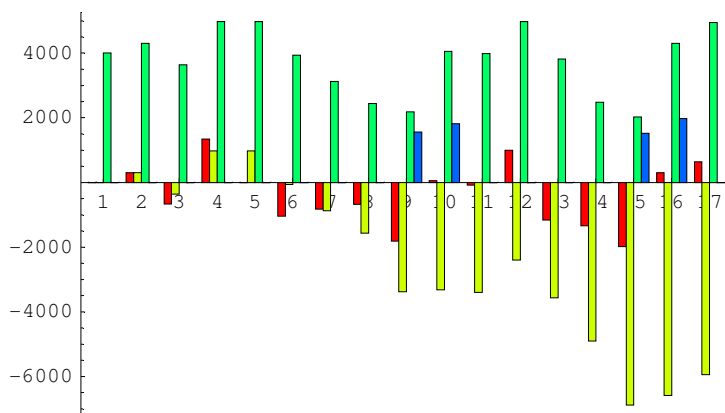
**A possible outcome**

- Hull Table 2.1, Page 28

**Code**

**Code2**

**Output**



**Figure 2.2:** Operations of margins for a long position in two gold futures contracts. Variables on barchart are PnL, cumulative PnL, margin account and margin calls.

**Table 2.1.** Operations of margins for a long position in two gold futures contracts.

| <i>Fut price</i> | <i>Daily gain</i> | <i>Cum gain</i> | <i>Mgn ac bal</i> | <i>Mgn call</i> |
|------------------|-------------------|-----------------|-------------------|-----------------|
| 400.             | 0                 | 0               | 4000              | 0               |
| 401.5            | 300.              | 300.            | 4300.             | 0               |
| 398.2            | -660.             | -360.           | 3640.             | 0               |
| 404.9            | 1340.             | 980.            | 4980.             | 0               |
| 404.9            | 0.                | 980.            | 4980.             | 0               |
| 399.7            | -1040.            | -60.            | 3940.             | 0               |
| 395.6            | -820.             | -880.           | 3120.             | 0               |
| 392.2            | -680.             | -1560.          | 2440.             | 0               |
| 383.1            | -1820.            | -3380.          | 2180.             | 1560.           |
| 383.4            | 60.               | -3320.          | 4060.             | 1820.           |
| 383.             | -80.              | -3400.          | 3980.             | 0               |
| 388.             | 1000.             | -2400.          | 4980.             | 0               |
| 382.2            | -1160.            | -3560.          | 3820.             | 0               |
| 375.5            | -1340.            | -4900.          | 2480.             | 0               |
| 365.6            | -1980.            | -6880.          | 2020.             | 1520.           |
| 367.1            | 300.              | -6580.          | 4300.             | 1980.           |
| 370.3            | 640.              | -5940.          | 4940.             | 0               |

**Example**

**Example 2.1.** An investor takes a long position in two December gold futures contracts on June 5, the contract size is 100 oz., the futures price is US\$400 initial margin is US\$2,000/contract and the maintenance margin is US\$1,500/contract.

- (i) After one day the futures price has increased to \$401.5. What is the gain or loss for this day, to the nearest \$10, and what is the effect on the cumulative gain and the margin account balance?
- (ii) After six trading days the margin account balance stands at \$3120 and the futures price is \$395.6. If a day later the futures price falls further to \$392.2, will a margin call be triggered? Calculate the margin account balances for day seven and day eight, given that the futures price falls further to \$383.1. This information is summarised in table form:

| Day | Future price | Margin account |
|-----|--------------|----------------|
| 6   | 395.6        | 3120.          |
| 7   | 392.2        | ?              |
| 8   | 383.1        | ?              |

(i) Gain or loss for first day

$[\# \text{ contracts}] \times [\text{contract size}] \times ([\text{new futures price}] - [\text{old futures price}]) = 2 \times 100 \times (401.5 - 400) = \$300$   
(gain)



**(ii) Margin account balances for days 7 & 8**

Margin calls occur when the balance falls below  $2 \times \$1500 = \$3000$ , and restore the balance to the initial margin of  $2 \times \$2000 = \$4000$ .

| Day | $P \ \& \ L \ (\$)$                           | MAB (\$)                    | Margin call (\$)     |
|-----|---|-----------------------------|----------------------|
| 6   | –   | 3120                        | 0                    |
| 7   | $2 \times 100 \times (392.2 - 395.6) = -680$  | $3120 - 680 = 2440$         | $4000 - 2440 = 1560$ |
| 8   | $2 \times 100 \times (383.1 - 392.2) = -1820$ | $2440 - 1820 + 1560 = 2180$ | $4000 - 2180 = 1820$ |

**Clearinghouse**

- *Exchange clearing house* is an intermediary which monitors and guarantees transactions
- Members deposit a margin with the ECH
- Brokers are or use members
- Clearing margin is adjusted on a gross or net basis

**Collateralization in OTC markets**

- Collateralization is margining system for OTC transactions
- Collateralization agreement obliges parties to exchange payments as contract changes value
- Similar to futures contracts in that they are settled regularly (e.g. every day or every week)

**Quotes**

- Commodities futures; (for index, FX, IR futures, see Chapters 3, 5, 6)
- Details at top
  - asset
  - exchange
  - contract size

**Terminology**

- *Open interest*: the total number of contracts outstanding, equal to number of long positions or number of short positions
- *Settlement price*: the price just before the final bell each day used for the daily settlement process
- *Volume of trading*: the number of trades in 1 day

**Prices**

- Yesterday's
- Opening – > bell
- Highest / lowest during day

**Settlement price**

- Used for P&L and margin calculations

- Change is 5th

**Lifetime highs and lows**

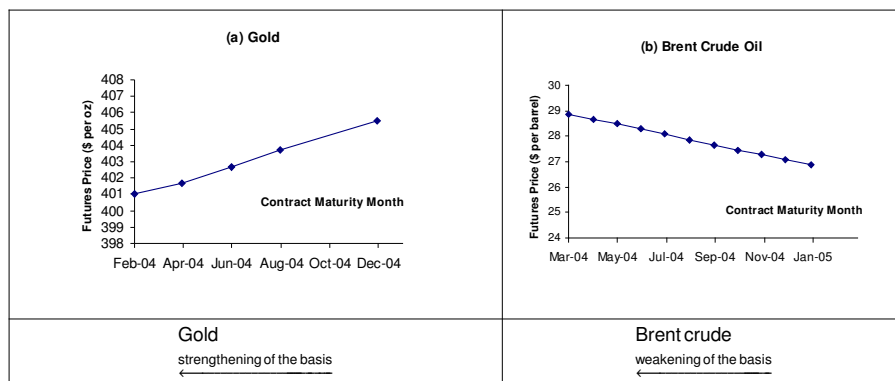
- Highest and lowest futures price during lifetime

**Open interest and volume**

- Open interest = total # of contracts outstanding
- = # long = # short
- Day before yesterday
- Total at end for all maturities:
  - volume
    - estimate for yesterday,
    - actual for previous day
  - open interest
    - total
    - change
- Volume > OI ⇒ day trades

**Patterns of futures prices**

**Futures Prices for Gold and Oil on Feb 4, 2004**



**Figure 2.3:** Futures Prices for Gold and Oil on Feb 4, 2004: Prices Increase and decrease with maturity, respectively (Figure 2.2, page 35)

- Upwards is *normal*; downwards is *inverted*; some markets concave or convex
- Chapter 3: *basis*; Gold  $b < 0$ , ↓, Oil  $b > 0$ , ↑

**Delivery**

- Most contracts are closed out before maturity
- Close out with offsetting trade
- If not closed out before maturity, settled by delivering assets underlying contract

- Some contracts settled in cash (e.g. stock indices, Eurodollars)

### Contracts with alternatives

When  $\exists$  alternatives, party with *short* position chooses

- When ready, gives *notice of intention to deliver*, specifies
  - grade
  - location

### Process

- Investor A decides when
- A's broker issues a NOITD to the ECH (how many, <sup>Commodities</sup> where, what)
- Exchange finds long party
- Original counterparty was B. However, B can close out with C, C with D...
- NOITD passed to oldest outstanding long
- Longs have to accept
- Take delivery: accept warehouse receipt, pay
- Price is settlement on day < NOITD
- Takes 2-3 days

### Critical days

- *First notice* – 1st day for NOITD
- *Last notice* – last `` `` ``
- *Last trading*
- [close out long] < FND < LTD < LND

### Cash settlement

- Impossible to deliver stock index
- Outstanding declared closed on day
- E.g. S&P500 CME, 3rd Fri of delivery month
- Final settlement price is opening of index that day

## Types of traders and types of orders

- Hull 2.7

### Classification of traders

- Types of traders
  - *Commission brokers* — for clients and charge commission
  - *Locals* — trade on own account
- Position takers (see Hull 2006 Chapter 1)
  - Hedgers

- Speculators
  - *scalpers*, (minutes)
  - *day traders* (hours) or
  - *position traders* (days)
- Arbitrageurs

### Orders

- *Market order* — simplest, immediately at best price
- *Limit order* — trade executed at specific price (or more favourable)
- *Stop order* or *stop-loss order* — best price once bid or offer made at price or less favourable; closes out position to limit losses
- *Stop-limit order* — combination of stop and limit orders e.g.  
Current \$30 < Stop \$40 < Limit \$41
- *Market if touched (MIT) order* or *board order* — best price after trade at specified price; ensures profits taken if favourable price movements (cf. stop order)
- *Discretionary order* or *market-not-held order* — like market, but broker delays to get better price
- *Time of day* — particular period
- *Open order* or *good-till-cancelled* — until executed or end of trading in contract
- *Fill or kill* — immediately or not at all

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## Regulation

### Purpose

- Hull 2.8
- Protect the public interest
- Prevent questionable trading practices by either individuals on the floor of the exchange or outside groups
- E.g. Commodity Futures Trading Commission
  - contracts approved,
  - prices & positions communicated,
  - individuals licensed,
  - complaints,
  - make exchange discipline
- National Futures Association

### Trading irregularities

- *Corner market* –
  - take long future and restrict supply,

- shorts cannot deliver enough
- spot and future ↑
- *Front running* – traders trade 1st for themselves

## Accounting & tax

### Accounting

- Recognition of P&L
  - hedging – same time as P&L on item being hedged (*hedge accounting*)
  - speculation – on a mark-to-market basis
- Goal of accounting and tax treatment of futures in the U.S. etc.
- Hull 2.9

### Example

**Example 2.2.** A company with a Dec yr end, in Sept 2004 takes a long position in a Mar 2005 corn future and closes out the position at the end of Feb 2005. The futures price is

- 270 cents per bushel when the contract is entered,
- 280 cpb at the end of 2004 and
- 280 cpb when the position is closed out.

Find the gains for accounting purposes in the cases that the trade does not and does qualify as a hedge

#### Gains

2004       $\$5000 \times (2.7 - 2.5) = \$1000$

2005       $\$5000 \times (2.8 - 2.7) = \$500$

#### Qualify as a hedge:

##### No

2004 \$1000, 2005 \$500

##### Yes

Entire \$1500 in 2005

### FAS 133 & IAS 39

- Standards set by
  - Financial Accounting Standards Board #133, June 1998
  - International Accounting Standards Board #39
- Derivatives (fut, fwd, swp, opt) on balance sheet at fair market value
- Previously off

## Tax

- Issues re taxable P&L
  - nature – capital gains / ordinary income
  - timing – losses to be carried forward and back
- Taxpayers, how CGs are taxed
  - corporate – as OI
  - non-corporate – short-term as OI, long-term as CG (max 15%); treated 60:40
- Usually, posns in futures treated as if closed out on last day of tax yr.
- Hedges exempt

## Forward contracts vs futures contracts

- Hull 2.10

### Summary table – simple

**Table 2.2.** Forward Contracts vs Futures Contracts. See (Hull 2006) Section 2.10

| <i>Property</i>   | <i>Forwards</i>                    | <i>Futures</i>           |
|-------------------|------------------------------------|--------------------------|
| How traded        | Private contract between 2 parties | Exchange traded          |
| Standard contract | No                                 | Yes                      |
| Delivery date     | Usually 1 specified                | Range                    |
| Settled           | End of contract                    | Daily                    |
| Delivery occurs   | Usually                            | Rarely—closed out before |
| Credit risk       | Some                               | Virtually none           |

### Summary table – detailed

**Table 2.3.** Forward Contracts vs Futures Contracts. See (Musiel & Rutkowski 2004) Section 1.3.

| <i>Property</i>               | <i>Forwards</i>  | <i>Futures</i>   |
|-------------------------------|--|--|
| Specification and delivery    | <ul style="list-style-type: none"> <li>• Unlimited range. Delivery on any date and location</li> <li>• 90 %</li> </ul>   | <ul style="list-style-type: none"> <li>• Contract precisely specifies underlying instrument and price</li> <li>• 2%</li> </ul>                 |
| Prices                        | <ul style="list-style-type: none"> <li>• Varies with size of transaction and credit risk of participant</li> <li>• <math>\nexists</math> price limits</li> </ul> | <ul style="list-style-type: none"> <li>• Same for all</li> <li>• <math>\exists</math> price limits</li> </ul>                                  |
| Marketplace and trading hours | <ul style="list-style-type: none"> <li>• Direct negotiations between individual buyers and sellers, OTC</li> <li>• 24 hr/day</li> </ul>                          | <ul style="list-style-type: none"> <li>• Centralised on exchange floor with worldwide communication</li> <li>• During working hours</li> </ul> |
| Margin                        | <ul style="list-style-type: none"> <li>• Negotiable collateral</li> <li>• Market participant takes credit risk</li> </ul>  | <ul style="list-style-type: none"> <li>• Initial + daily settlement</li> <li>• Clearing house takes credit risk</li> </ul>                     |
| Volume and liquidity          | <ul style="list-style-type: none"> <li>• Low</li> <li>• Offset with original counterparty only</li> </ul>  | <ul style="list-style-type: none"> <li>• High</li> <li>• Offset easy</li> </ul>  |

**Example**

**Example 2.3.** The sterling exchange rate for 90-day forward contract is 1.6, and this is the same as the futures price for a contract that will be delivered in exactly 90 days. Describe the difference between the gains and losses earned by investors A and B, who are respectively long £1 million in 90-day forward and futures contracts, if the spot rate after 90 days is 1.8 dollars per pound. How many contracts does B purchase?

B buys  $\$1 \times 10^6 / \$62500 = 16$  contracts  
 A makes  $\$0.2 \times 10^6$  on day 90  
 B makes same, but spread out over 90 days - some days loss, some days gain

## Foreign Exchange Quotes

- Futures FX rates # USD per unit of foreign
- Forward FX rates same as spot exchange rates. I.e:
  - # USD per unit of foreign – GBP, EUR, AUD, and NZD
  - # foreign per USD – CAD and JPY

**Example**

**Example 2.4.** The futures price quote for CAD is 0.7050. Estimate what the forward price quote is likely to be.

{ Forward } price for C\$ is quoted as { C\$ per USD }  
 { Futures } price for C\$ is quoted as { USD per C\$ }  
 Futures price quoted as  $\frac{1}{0.7050} = 1.4184$  C\$ per USD.

## Summary

**Delivery**

- High proportion of futures closed < delivery
- Possibility of delivery  $\Rightarrow$  convergence of spot and futures
- Range of delivery days & well-defined procedure
- Some cash settled e.g. indices

**Specification**

- Specification by exchange
  - what
  - where
  - when
  - trading hours
  - quote conventions
  - max price movements

**Margins**

- Margins by investor with broker
  - adjusted daily
  - periodically topped up (when?)
- Clearinghouse
  - broker has account with, or is, clearinghouse member
  - CHM has account with exchange clearinghouse
  - balance adjusted daily to reflect P&L in CHM's business

**Quotes**

- Exchange gathers trading information
- Disseminated around world e.g. as newspaper data for previous day

**Forwards vs futures**

- Private vs exchange
- Single vs multiple delivery date
- Non-standard



- Final vs daily settlement

**Next**

- Hedging strategies involving futures